

ABSORPTION ANALYSIS - PHOENIX METRO AREA - SALES AND PERMITS BY SUBDIVISION
BASED UPON BUILDING PERMITS ISSUED AND ESCROW CLOSINGS RECORDED
 DATA COLLECTED AND ANALYZED BY HOME BUILDERS MARKETING, INC. - 602.264.9699
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BUILDER MARKET AREA	SUBDIVISION LOCATION	PHOTO BOOK GRID ID#	AVG PRICE	LOT SIZE LOTS PLTD NOT PERM	PERMITS ISSUED BY MONTH												PERMITS-12 MON												6 MO AVG YTD
					CLOSINGS RECORDED BY MONTH												CLOSINGS-12 MON												
					M	J	J	A	S	O	N	D	J	F	M	A	M	J	J	A	S	O	N	D	J	F	M	A	
BEAZER HOMES NW	ASHTON RANCH 1-4/CROSSING 145 AVE & THUNDERBIRD	F09 25	131	48x115 496 82	9	10	7	7	3	6	5	12	4	8	15	12	98							39					
BEAZER HOMES NW	ASHTON RANCH 1-4/PARK 145 AVE & THUNDERBIRD	F08 28	115	48x115 418 13	11	8	4	5	6	4	2	7	2	5	5	16	74							25					
BEAZER HOMES MG	AUGUSTA RANCH 14 ELLSWORTH & BASELINE	K17 65	274	80x120 76 0	8	3	2										14						0						
BEAZER HOMES SW	CHEATHAM FARMS WEST/SIERRA BELLA 51 AVE & BASELINE	K11 3	162	56x110 245 219	3	5											26						21						
BEAZER HOMES MG	CORONADO RANCH 6,8B/CHAPARRAL HG HIGLEY & GERMANN	L16 58	263	80x110 184 42	3	5	7	5	9	5	2	3	2	3	9	0	49						24						
BEAZER HOMES SW	COTTONFLOWER 5/BELMONT COTTON & YUMA	J08 12	130	50x110 116 47													69						33						
BEAZER HOMES SW	CRYSTAL SPRINGS EST 1 NE CITRUS & SOUTHERN	G08 1	263	1 ACRE 72 7	10	2	7										23						4						
BEAZER HOMES SW	CYPRESS LANDING 87 AVE & DURANGO	J11 12	122	VAR 286 0	14	12	15	6	6	7	3	14	10	4			91						14						
BEAZER HOMES SW	DREAMING SUMMIT 2A/CROSSINGS,100 LITCHFIELD & BETHANY HOME	H09 6	130	46x110 203 32	8	6	10	18									104						53						
BEAZER HOMES SW	DREAMING SUMMIT 2A/ENCORE,2500 LITCHFIELD & BETHANY HOME	H09 14	160	53x115 187 23	11	11	13	6	3	9	4	2	14	13	4		90						33						
BEAZER HOMES SW	ESTRELLA 198B,201/AVALON TERRACE ESTRELLA MTN RANCH	K08 29	168	55x120 231 135	4	2	6	5	4	3	2	1	2	4	14		47						20						
BEAZER HOMES SW	ESTRELLA 43/DEL LAGO ESTRELLA MTN RANCH	K08 17	256	55x110 111 13	3	6	1										47						12						
BEAZER HOMES SW	ESTRELLA 62-84/LEGENDS-4500 ESTRELLA MTN RANCH	K08 14	220	67x110 222 0	5	4	6	10									32						4						
BEAZER HOMES SW	ESTRELLA VISTA/BELMONT,1100 ESTRELLA PKWY & YUMA	J08 9	166	50x110 116 33	4	2											8						1						
BEAZER HOMES SW	ESTRELLA VISTA/SONTERRA ESTRELLA PKWY & YUMA	J08 3	141	60x110 106 2	23	19	5	10	6	1	2	1	2	1	2		72						5						
BEAZER HOMES SW	ESTRELLA VISTA/SONTERRA 2 ESTRELLA PKWY & YUMA	J08 9	163	60x110 102 1	3	1	1	1									1						0						
BEAZER HOMES SW	ESTRELLA VISTA/VILLAS ESTRELLA PKWY & LOWER BUCKEYE	J08 14	B	45x100 82 79													3						3						
BEAZER HOMES MG	FORTE AL SOLE COOPER & OCOTILLO	M15 9	243	76x135 150 141	1												9						0						
BEAZER HOMES MG	GATEWAY RANCH/CAPRI,2600 GREENFIELD & WILLIAMS FIELD	L16 16	159	70x117 129 4	1	3	1										0						0						
BEAZER HOMES MG	GATEWAY RANCH/HERITAGE,3600 GREENFIELD & WILLIAMS FIELD	L16 16	193	80x121 91 1	1	1											0						0						
BEAZER HOMES SW	LITCHFIELD FARMS PERRYVILLE & INDIAN SCHOOL	J08 13	B	170x245 100 82													18						16						
BEAZER HOMES NW	NORTHWEST RANCH/CROSSINGS SARIVAL & GREENWAY	F08 27	126	50x110 86 28	2	5	11	12	2	4	5	3	6	4	4		58						17						
BEAZER HOMES NW	NORTHWEST RANCH/PARK SARIVAL & GREENWAY	F08 28	117	45x110 140 40	2	5	16	24	11	10	6	4	8	7	7		100						26						
BEAZER HOMES NW	ORCHARDS REEMS & PARADISE RD	F09 46	157	53x110 107 17													83						51						
			B		7	3	2	15	11	1	8	18	25	90	52		1300						15						